

Conference Agenda | Day 1

6 June 2017

08.00 REGISTRATION AND COFFEE

08:30 WELCOME TO FLYPHARMA

Arnaud Feist, CEO of Brussels Airport Company, welcomes delegates to Belgium and to FlyPharma.

08:40 CHAIR'S ADDRESS

FlyPharma Chair Mark Blanchard opens the conference and highlights key topics.

09:10 OPENING KEYNOTE: WE APOLOGISE FOR THE INCONVENIENCE

Shipping pharma product is regulated, the product value is high and patient safety is at risk. Consequently, pharma shippers cannot rely solely on "don't worry" forwarding services. Paying premium rates, shippers expect solid and reliable premium services at origin, in transit and at destination, as well as taking ownership to guarantee patient safety in the interest of all of us. This 'Day in a Life' presentation will show pharma's day-to-day challenges and preventive actions implemented to protect their products.

Presented by Steef van Amersfoort, Abbvie

09:40 HOW CAN AN AIRLINE MAKE A DIFFERENCE IN THE TRANSPORT OF PHARMACEUTICALS?

Presented by Vic Karjian, Amerijet International Airlines

10:10 SPONSOR PRESENTATION: VA-Q-TEC

Presented by Juan Vertelman, va-Q-tec

10:20 COFFEE AND NETWORKING BREAK

11:00 UPDATE ON THE CEIV PHARMA CERTIFICATION PROGRAMME

Presented by Andrea Gruber, IATA

11:40 EVOLUTION OF PHARMA VOLUMES AND TRADELANES

During the past 10 years, pharmaceutical air trade has experienced above-industry growth. At first, this came from growth in traditional medicaments, but more recently, the boom has shifted to higher value and temperature-sensitive pharmaceuticals. In particular, cool pharma has been growing ahead of general air trade; however, this high demand is likely also caused by a shift to cool pharma bookings driven by new regulations.

Presented by Jonathan Mellink, Seabury

12:20 SPONSOR PRESENTATION: ESSENCIA

An introductory presentation on the Belgian biopharma industry, outlining the country's top logistical assets.

Presented by Yves Verschuere, essencia

12:30 LUNCH

14:00 PANEL: IS FASTER BETTER?

If the pharma supply chain was faster, as inevitably it will be forced to become, what will be the implications for pharma and cargo stakeholders? What is currently slowing things down? And how do you achieve efficiency without cutting corners or increasing costs?

Led by Hugh Williams, Hughenden Consulting. Panellists: Manu Jacobs, United Cargo; Mark Paxton, Rx-360; Juan Vertelman, va-Q-tec; Jan Huybrechts, Brink's Global Services; Bristol-Myers Squibb

15:00 COFFEE AND NETWORKING BREAK

15:30 WHEN TIME MATTERS: HIGH-SPEED LOGISTICS FOR SENSITIVE DRUGS

Patient-tailored biological drugs like Advanced Therapy Medical Products (ATMPs) fuel our hope for a permanent cure of oncological diseases. What special requirements do these sensitive commodities entail for logistics? And how can high-speed transport networks contribute to overcoming these challenges in a scalable and yet economic way?

Presented by Christian Schenk, time:matters

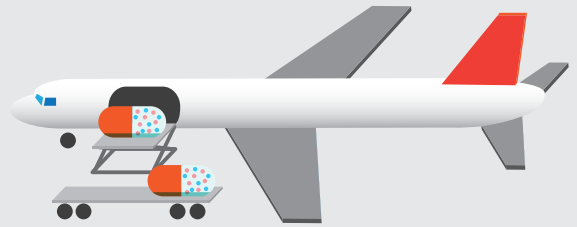
16:10 THE LAST MILE

How can pharma shippers and air cargo service providers plan for the last mile of delivery, in which they are not directly involved? At this final point in the supply chain, is the product still their responsibility? And what can we learn from other industries?

Presented by Mark Lawrence, Collect+

16:50 END OF DAY 1 SESSIONS

18:00 DINNER AND ENTERTAINMENT



Conference Agenda | Day 2

7 June 2017

08.00 REGISTRATION AND COFFEE

08:40 OPENING REMARKS

FlyPharma Chair Mark Blanchard recaps Day 1 and outlines what's to come in Day 2.

09:00 PATIENTS COME FIRST

When pharma companies need to get their products to patients in difficult circumstances, how does good logistics planning and a strong partner help them achieve this?

Presented by Jan Denecker, UPS Europe

09:40 INTRODUCING A NEW MODEL FOR PHARMA HANDLING SERVICES

Increasing regulatory scrutiny and higher GDP expectations means that getting away with no visibility, control or continuous improvement of temperature excursions is now next to impossible. But better temperature control is not just the responsibility of logistics companies – pharma shippers must step up and lead by example. Introducing MSD's new Quality Shipping Strategy, designed to keep room temperature products closer to label storage conditions, evaluate lane performance and promote continuous improvement.

Presented by Ruud van der Geer, MSD

10:20 COFFEE AND NETWORKING BREAK

11:00 PANEL: PUTTING COLLABORATION INTO PRACTICE WITH PHARMA.AERO

What support is available to help you successfully achieve truly collaborative end-to-end pharma lanes? Involving local airport communities and actively supported by shippers, collaboration group Pharma.Aero has been set up to do just that, and in this interactive panel, members will discuss their key recommendations and offer the audience advice.

Led by FlyPharma Chair Mark Blanchard. Panellists: Pharma.Aero Chairman Nathan De Valck, Brussels Airport Company; Eddy Weygaerts, Pfizer; Ruud van der Geer, MSD; Alban François, Brussels Airlines Cargo; Maité Losada, Singapore Airlines; Andy Faes, Expeditors

12:00 SERIALISATION AND EUFMD EXPLAINED

An introduction to the what, the why, the how, and the current and future impact of the Falsified Medicines Directive (EUFMD) on you and your supply chain partners. Discover more about the threat to patient safety, the obligations placed on stakeholders, and the industry's response.

Presented by Ian Haynes, 3C Excellis Europe

12:40 LUNCH

14:00 PHARMA SURGERY

Pharma and cargo businesses depend on each other to transport products from A to B, but without a healthy, open partnership where both parties take the other's limitations into consideration, tensions can arise. In this workshop, pharma shippers will present their problems to the audience and ask for solutions. What answers would you suggest? How good is your knowledge of a pharma company's needs? And do you think pharma shippers understand your own requirements?

Led by Hugh Williams, Hughenden Consulting

15:00 ASK THE REGULATORS

Why are so many regulations required for pharmaceutical transportation? Is the situation getting worse? How can regulations help rather than hinder? Are the regulators there to help? A candid look at pharma legislation.

Presented by Mark Paxton, Rx-360

15:40 FINAL REMARKS

Summary of the conference themes and take-home messages.

16:00 CLOSE OF CONFERENCE



Presentations available exclusively to delegates post-event

Find full profiles of all speakers on pages 5-8.

Read more from our speakers and discover bonus content at www.flypharmaconference.com/event-and-speaker-blogs